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Pippa Adamson, Head of Finance & Administration



THE ROYAL BALLET SCHOOL

Customer: The Royal Ballet School

Web: <http://www.royal-ballet-school.org.uk>

Country: UK

Industry: Education/dance

Products/Services

- Office 365
- Windows 8
- PC's

Benefits

- Fully supported environment
- A modern interface
- No capital expenditure or need for in-house infrastructure
- No need to set aside space for servers and power etc for cooling equipment
- Lower total cost of ownership
- Scalable – as numbers increase or decrease, costs move in line
- Secure and compliant
- Access anywhere (while travelling, from home or across the schools two sites) using PC's, Smartphone or Tablet
- Massive 25GB mailbox storage
- Faster Search Facilities

IT Specialists, Telanova, support The Royal Ballet School's technology leap

The Royal Ballet School educates students aged 11-18, providing both the academic and vocational ballet training needed to achieve their dream of becoming outstanding classical ballet dancers at one of the world's top international dance companies such as: The Royal Ballet, Birmingham Royal Ballet etc.

The Challenge

The Royal Ballet School's in-house email exchange servers were becoming end of life, however, while there was a pressing need to move forward, there were naturally concerns internally about moving the school from a 2003 era user interface to a 2013 user interface. These included:-

- Feasibility of implementing new applications during a time of organisational change
- Student/staff acceptance to change
- The technology leap – would Windows 8 be a bridge too far?
- Incompatibility issues with other devices e.g. in-house software, printers etc

The Solution

As The Royal Ballet School's incumbent IT maintenance and support provider of 4 years, Telanova could have alleviated any fears by simply updating the school's in-house hardware and software. This would have been the easiest and most profitable option for Telanova, however, in accordance with its mission to provide the best IT solutions for its client's needs Telanova proposed:-

- Implementing Office 365's modern and secure web based email for students
- Implementing Office 365's more familiar Outlook based email for staff
- Setting up 'a proof of concept pilot' with new PC's, Windows 8, Office 365 applications and Office 365 email for staff to test typical day to day tasks and scenarios
- Department by department email and platform migration strategy

Pippa Adamson, Head of Finance and Administration said *"Telanova's experience in understanding the bigger picture has made the transition painless for us. 'The proof of concept' was perfect, it gave us the time needed to familiarise ourselves with the differences with Office 365 and to overcome any issues with our in-house software. This has been especially important to us during an intense time of organisational change."*

The Benefits

Telanova has helped The Royal Ballet School to move away from technology that was becoming untenable, giving them the confidence to move forward towards a more capable, flexible and lower cost platform.

With the 'proof of concept' pilot now complete, the strategic 'department by department' roll out has begun with a 100% completion scheduled for October half term. *"Telanova are brilliant."* Concludes Pippa Adamson. *"Yes, we're going to make cost savings by removing the in-house infrastructure, and we've future proofed our IT, but the benefits of using Telanova are far reaching! They have been calm, re-assuring and happy to discuss anything throughout the whole process making this immense project less stressful. I urge any educational establishment or business to use their expertise to get it right first time."*